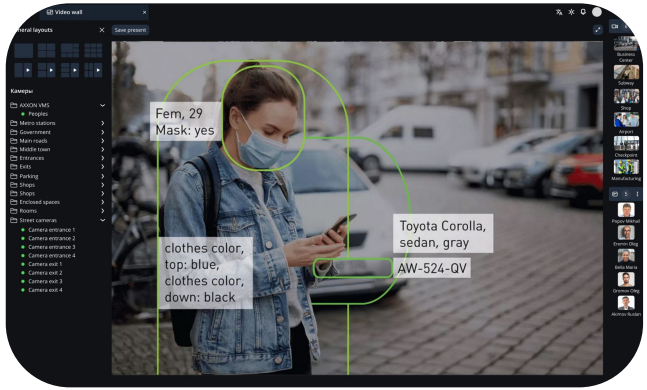
SKOLKOVO
IT SECTOR

NTECH LAB

Sector: IT

Product line: Multi-object video analytics platform

https://ntechlab.com/



NtechLab creates solutions that help to see the complete picture of the events real-time and in retrospective. In a split second, they can recognize a person's face in a crowd of thousands, track his or her location by the body features, or find all the frames containing the car of interest from all cameras within the network. This technology helps create a safe and comfortable urban environment and improve enterprises' security and competitiveness across various industries.

KEY FEATURES & BENEFITS

- Security
- Client identification
- Biometric access control
- Fraud prevention

FORMS OF COOPERATION

Governmental sector, Business centers, Retail, Mass events and Stadiums

GLOBAL MARKET PRESENCE:

- 30+ countries

KEY TARGET MARKETS:

- CIS
- MENA
- LATAM
- ASEAN

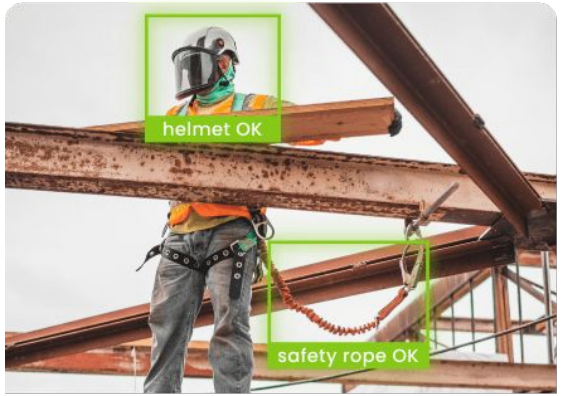
SATEL GROUP
VIZORLABS

Satel AI Vision is an international IT company founded in 1995, with its headquarters in Dubai and offices in several countries. It specializes in developing solutions for industrial analytics, security, and personnel and facility monitoring using video analytics and AI.

Sector: IT

Product line: VizorLabs for AI-based image and video recognition, as well as advanced computer vision software

https://satel.ai/



KEY FEATURES & BENEFITS

- Staff safety
- Process video analytics
- Threat detection
- Facial recognition
- Equipment monitoring
- Industrial integration

FORMS OF COOPERATION

Government bodies responsible for IT and international trade, business and business associations, hubs.

GLOBAL MARKET PRESENCE:

- Central Asia (Kazakhstan, Uzbekistan)
- Middle East (Saudi Arabia, UAE, Bahrain)

KEY TARGET MARKETS:

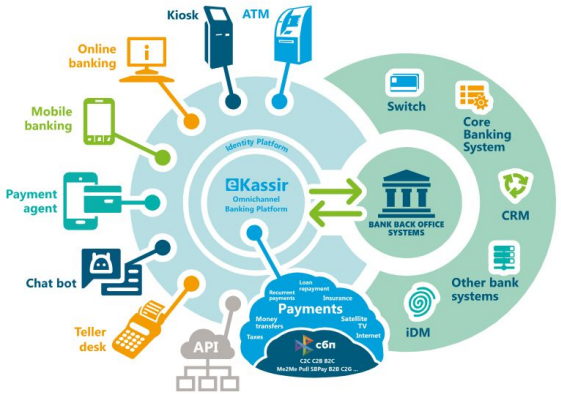
- BRICS
- Iran
- UAE
- Egypt
- Morocco

eKassir

Sector: IT

Product line: IEC 61850-based lifecycle monitoring and management system for digital substations

www.ekassir.com



eKassir is a leading Russian software developer focused on digital banking and omnichannel service solutions. Founded in 2003, the company delivers front-office systems for banks and financial institutions. **eKassir** has implemented over 250 projects across 15 countries. Its products power digital branches, self-service platforms, and omnichannel customer engagement.

KEY FEATURES & BENEFITS

- Multichannel solution
- Omnichannel solution
- Performance and scalability
- Modular structure
- 24/7 availability
- Out-of-the-box product

FORMS OF COOPERATION

Potential clients, distributors and technical partners

KEY TARGET MARKETS:

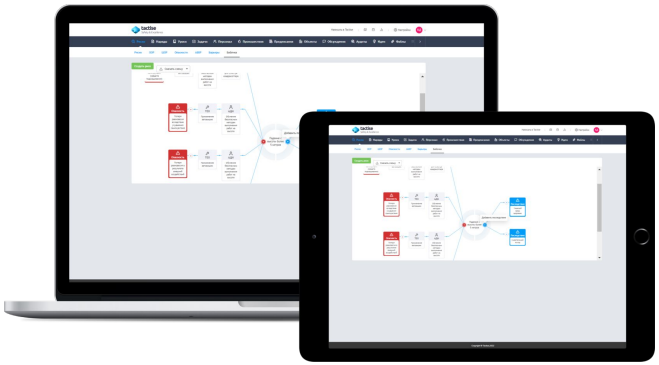
- Armenia
- Azerbaijan
- Belarus
- Kazakhstan
- Kyrgyzstan
- Moldavia
- Tajikistan
- Uzbekistan
- Turkmenistan
- MENA
- Pacific Asia

tactise

Sector: IT

Product line: A modular IT system

https://tactise.com/



Tactise — one of the largest consulting companies in the field of industrial safety and efficiency. Tactise offers innovative solutions in the field of production management for Russian and global industrial companies, based on a risk-oriented approach. The company's experts carry out production safety and efficiency audits, strategic sessions for top management, Risk Hunting, implement the IT platform INDORA ™, implement multifaceted projects, advanced standards and practices for managing safety and production efficiency, develop and conduct training programmes on best practices in risk management.

KEY FEATURES & BENEFITS

– Risk-focused approach
– Safety audits
– Digital permit systems
– HSE team training

FORMS OF COOPERATION

Oil and gas industry

GLOBAL MARKET PRESENCE:

- India

KEY TARGET MARKETS:

- CIS
- MENA

СИО

Sector: IT

Product line: Off-the-shelf VR training experiences in multiple languages and scenarios, ensuring seamless integration into various learning environments.

https://системы-обучения.рф

Pioneering developer of Virtual Reality training solutions for large-scale projects across Health and Safety, Professional Development, Enterprise, and Education sectors. Our globally implemented VR technologies train workers and students in diverse industries, consistently delivering high ROI for clients worldwide.

KEY FEATURES & BENEFITS

– Turnkey training methodologies
– Information security
– Implementation starting from 2 months
– Language adaptation
– Motivated team
– Transparent control

FORMS OF COOPERATION

Partners, Resellers, Government Initiatives, Distributors

GLOBAL MARKET PRESENCE:

- The UAE

KEY TARGET MARKETS:

- MENA
- LATAM
- EUROPE
- USA

INVIAN

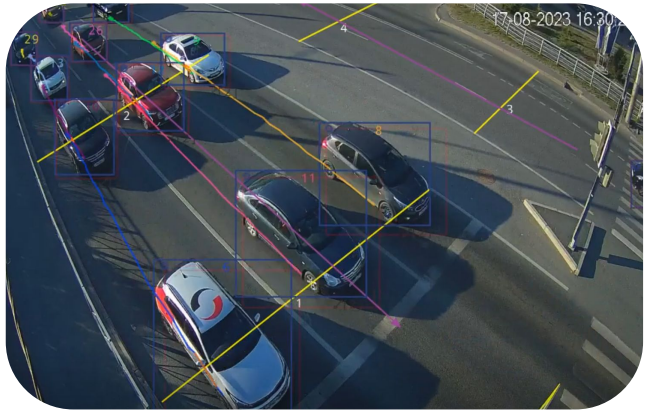
INTELLIGENT VIDEO ANALYTICS

INVIAN offers innovative solutions that revolutionize data acquisition and processing, enhancing operational efficiency across various sectors. Our technology maximizes the potential of existing camera infrastructure, significantly reducing project costs while expanding functionality. **INVIAN** seamlessly integrates with security systems, access control systems, and intelligent transportation systems, providing a comprehensive solution for urban and industrial environments.

Sector: IT

Product line: comprehensive smart-city solution for urban and industrial environment

https://invian.ru



KEY FEATURES & BENEFITS

– Intelligent AI-based system for video stream monitoring and processing
– High performance and accuracy
– Security and certification
– Flexibility and customization
– «Invian» solutions are included in the Register of Russian Software

FORMS OF COOPERATION

Government Initiatives, distributors, urban agglomerations, regional and federal roads

KEY TARGET MARKETS:

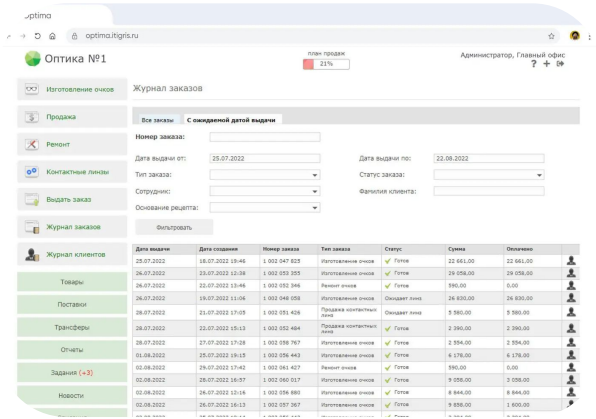
- Worldwide

ITIGRIS

Sector: IT

Product line: A cloud-based ERP system designed specifically for optical businesses, covering everything from orders and inventory to analytics.

www.itigris.ru



ITigris is a Russian technology company founded in 2009. Starting with a SaaS solution for automating optical salons, the company now develops FinTech, HRTech, and industry-specific platforms.

KEY FEATURES & BENEFITS

– Simple interface
– Comprehensive automation
– Industry-specific features
– Smooth implementation

FORMS OF COOPERATION

Customers and Distributors

GLOBAL MARKET PRESENCE:

- The UAE
- Kazakhstan

KEY TARGET MARKETS:

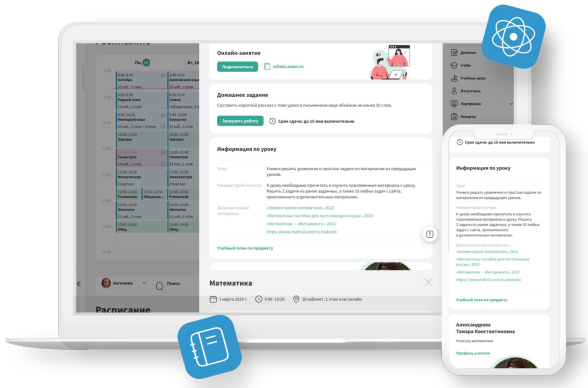
- China
- Kazakhstan
- India

MOJO
School Management System

Sector: IT

Product line: A digital platform for school management and early learning

www.mojo.education



Mojo Education is a Russian IT company focused on developing digital solutions for school and early education management. Headquartered in Moscow, **Mojo Education** operates under the legal name JSC “MOJO EDUCATION TECHNOLOGIES.” The company builds a multi-platform system that automates over 25 school processes — covering curriculum planning, assessments, attendance tracking, health records, HR, notifications, and detailed analytics.

KEY FEATURES & BENEFITS

– Simplifies administrative tasks
– Improves communication and provides real-time information on student performance
– Helps create a collaborative and efficient learning environment

FORMS OF COOPERATION

Schools, Government Initiatives, Partners (who provide education and other services for schools)

GLOBAL MARKET PRESENCE:

- Uzbekistan
- Kazakhstan
- Portugal
- Montenegro

KEY TARGET MARKETS:

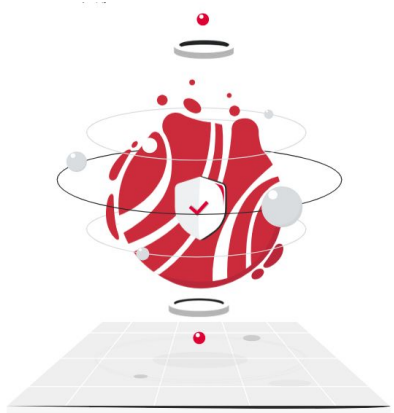
- CIS
- Europe
- Turkey

phishman

Sector: IT

Product line: Employee testing and training on information security basics

www.phishman.ru



Phishman is a Russian automated platform for employee phishing simulation, cybersecurity awareness, and testing. Integrated with SIEM, DLP, antivirus, MS AD, and popular LMS, it identifies vulnerable users and automatically triggers training based on predefined or custom scenarios.

KEY FEATURES & BENEFITS

– Reduction of incidents by up to 70% in the first month of implementation
– Company testing
– Automation and control of training
– Monitoring and analytics

FORMS OF COOPERATION

Business partners

GLOBAL MARKET PRESENCE:

- Switzerland
- Korea
- USA
- Austria

KEY TARGET MARKETS:

- CIS
- Europe
- Turkey

PIX Robotics

Sector: IT

Product line: A suite of cutting-edge software solutions for international businesses

www.pixrobotics.com

PIX Robotics is a leading provider of innovative software solutions for transforming and digitizing business processes offering RPA, BI, and PM products, recognized as a top vendor in Russia and CIS. The client base includes over 100 of the largest organizations in the region, such as Otkrytie Bank, LukOil, and SportMaster. The presence in Latin America and the Middle East is expanding.

KEY FEATURES & BENEFITS

– Import substitution
– Training and certification
– Wide adoption

FORMS OF COOPERATION

Large enterprise and mid size companies.
Key industries: Financial Services, Manufacturing, Oil&Gas. FMCG, Retail, Transport&Logistics

GLOBAL MARKET PRESENCE:

- CIS (Kazakhstan, Uzbekistan, Belarus)
- Latin America (Colombia, Brazil, Mexico)
- MENA (UAE)
- India

KEY TARGET MARKETS:

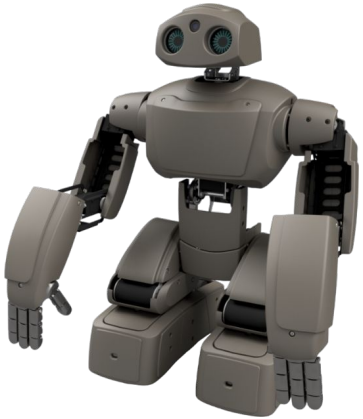
- CIS
- Latin America
- Middle East and Africa
- India

ROBOT

Sector: IT

Product line: A robot for teaching schoolchildren and students the basics of robotics and programming

https://robotco.ru/



“ROBOT” LLC is a Russian company specializing in the development, implementation, and support of robotic systems for industrial automation. “ROBOT” LLC addresses the problem of the high cost of educational robotics and the training of highly qualified specialists in this field.

KEY FEATURES & BENEFITS

– Management in VR
– Customization
– Artificial intelligence
– Flexibility and compactness
– Rapid learnability
– Mobility

FORMS OF COOPERATION

State and commercial educational organizations, distributors, investors.

GLOBAL MARKET PRESENCE:

- Thailand
- Argentina
- Canada

KEY TARGET MARKETS:

- Belarus
- Kazakhstan
- UAE
- Qatar
- Saudi Arabia

Geometa

Sector: IT

Product line: Dynamic digital twins of territories

https://geometa.ae/

Geometa is a Russian web-GIS platform for data-driven management of cities and territories, powered by spatial data, machine learning and AI. It's used by municipalities for risk assessments (floods, infrastructure, etc.) and integrates with national mapping and address registries (ЕЭКО/FIAS). **Geometa** actively presents at events like Smart City Expo LATAM, GITEX Global Dubai, BRICS Municipal Forum and more.

KEY FEATURES & BENEFITS

– Flexibility of the geoinformation platform
– Enterprise-level solution
– Over 50 ready-made solutions for city management
– Information security

FORMS OF COOPERATION

Governmental institutions responsible for smart cities and urban planning
b2g integrators, currently involved in governmental projects, GIS companies

GLOBAL MARKET PRESENCE:

- CIS
- LATAM
- Africa

KEY TARGET MARKETS:

- CIS
- South East Asia
- MENA

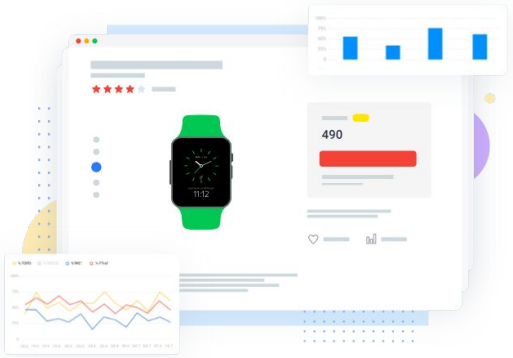
SEOWORK

SEOWORK is a Russian analytical SaaS platform for SEO marketing. The SEOWORK team consists of more than 50 professionals driven by the desire to make search marketing understandable.

Sector: IT

Product line: A platform for search marketing monitoring and analytics

www.seowork.io



KEY FEATURES & BENEFITS

- Website visibility
- Query analytics
- Niche analysis
- Competitor analysis
- Ranking factors analysis
- Content performance evaluation

FORMS OF COOPERATION

Network, partnership, distribution

KEY TARGET MARKETS:

- CIS (Kazakhstan, Uzbekistan)

servicepipe

Sector: IT

Product line: A suite of products for high-precision protection against cyberattacks

https://servicepipe.ru/

Servicepipe was founded in 2015 as developer of cybersecurity products. The company specializes in traffic analysis and protection against advanced bots, DDoS attacks, and APT threats. By identifying traffic anomalies, **Servicepipe** ensures the security and availability of digital assets. Additionally, it conducts security audits and stress tests to assess IT infrastructure and web application resilience against DDoS attacks.

KEY FEATURES & BENEFITS

– Comprehensive protection
– Rapid filtering
– No IP blacklists
– Anti-bot security
– Deep analytics

GLOBAL MARKET PRESENCE:

- Belarus
- UAE

FORMS OF COOPERATION

Internet providers, telecom operators, government agencies, leading banks, airlines, online stores and marketplaces, media, payment systems and data centers

KEY TARGET MARKETS:

- CIS
- Worldwide

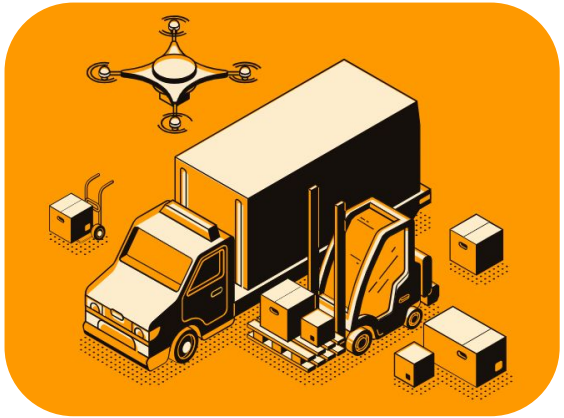
Supl.biz

business platform

Sector: IT

Product line: International marketplace for wholesale buyers and sellers

www.supl.biz/en



Supl.biz is an international B2B platform for small and medium-sized businesses. It enables quick placement of wholesale purchases and finding suppliers, including export orders. In Russia, the platform holds a leading position in terms of the number of posted wholesale orders and business users. By leveraging smart algorithms and neural networks, it ensures the most effective matching of relevant orders for suppliers.

KEY FEATURES & BENEFITS

– Fast procurement
– Large database
– Cost savings
– CRM integration
– Mobile solutions

FORMS OF COOPERATION

B2B Franchisee

GLOBAL MARKET PRESENCE:

- Kazakhstan
- Belarus
- UAE
- China
- India

KEY TARGET MARKETS:

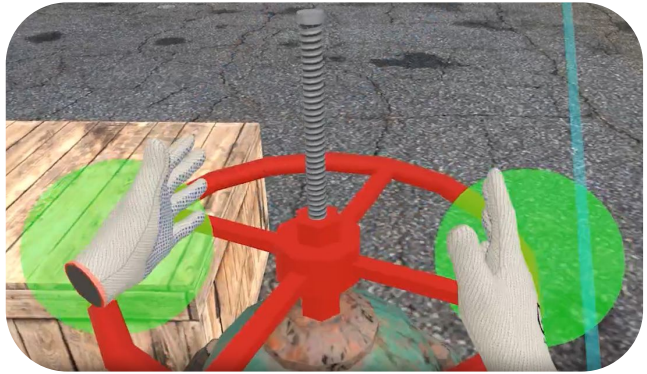
- CIS
- Asia

modum lab

Sector: IT

Product line: Snorovka PRO (an innovative software package for international industrial and manufacturing companies)

www.snorovka.pro



Modum Lab is an IT-based educational company specializing in innovative staff training products that utilize virtual (VR) and augmented reality (AR) technologies.
The company develops the Modum Education Platform, an open-source solution for managing immersive training. Its digital products are successfully integrated into business processes in the oil and gas, metallurgical, and electric power sectors.

KEY FEATURES & BENEFITS

– Catalog of ready-made simulators
– Simulator management platform
– Simulator progress analytics
– Simplified installation and distribution
– Ease of use

FORMS OF COOPERATION

Industrial companies and integrators from the fuel-and-energy sectors

GLOBAL MARKET PRESENCE:

- none

KEY TARGET MARKETS:

- UAE
- Saudi Arabia
- Kazakhstan

talkbank

Sector: IT

Product line: A fintech platform enabling companies to build financial infrastructure without a license.

https://business.talkbank.io/.

TalkBank is a pioneering fintech platform that integrates advanced technology with financial services, providing intuitive solutions for individuals and businesses globally. Using AI, chatbots, and modern digital banking infrastructure, it transforms financial management, loan accessibility, and transaction processing. By integrating services into popular messaging platforms, **TalkBank** ensures easy access for customers worldwide. Its AI-powered analytics tools help businesses streamline transactions, financial management, and customer interactions. With a focus on security and user-friendliness, **TalkBank** sets new standards in digital banking, transforming how people and businesses engage with financial services.

KEY FEATURES & BENEFITS

– OpenAPI
– Secure infrastructure
– Extensive experience in integrating various solutions with major banks and partners

FORMS OF COOPERATION

Fintech, Aggregators, Retail, P2P platforms, Banks, Insurance organizations

GLOBAL MARKET PRESENCE:

- Kyrgyzstan
- Armenia
- Brazil

KEY TARGET MARKETS:

- CIS
- LATAM
- Europe
- MENA
- SEA

CraftTalk — is a fintech platform that enables companies to build financial infrastructure without a license. It provides integrated API services such as card issuance, wallet creation, payment processing, and lending.
Key features include secure transactions, AI-powered chatbots for optimization, remote identification, co-branded card issuance, and loyalty programs.

Sector: IT

Product line: A unified platform for customer support and employee assistance

http://www.crafttalk.ru/

KEY FEATURES & BENEFITS

– All messages in a single window
– AI-powered chatbots available 24/7
– Knowledge base for employees and trainable chatbots
– Built-in analytics and monitoring system

FORMS OF COOPERATION

Fintech, Aggregators, Retail, P2P platforms, Banks, Insurance organizations

GLOBAL MARKET PRESENCE:

- Kyrgyzstan
- Armenia
- Brazil

KEY TARGET MARKETS:

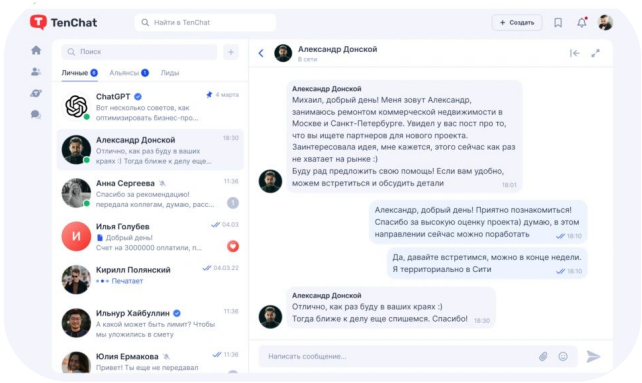
- CIS
- LATAM
- Europe
- MENA
- SEA

TenChat

Sector: IT

Product line: Social network for business networking for B2B and B2G interactions

https://tenchat.ru



TenChat is Russia's largest business social network, facilitating professional matchmaking and job, client, and employee searches with over 3,000,000 entrepreneurs, managers, analysts, startups, and active professionals.
It offers royalty-free technology transfer for states and large companies to create independent business networks, as well as access for business associations and hubs to expand into the Russian B2B and B2G markets.

KEY FEATURES & BENEFITS

– Valuable content
– Networking without borders
– Marketplace

FORMS OF COOPERATION

Government bodies responsible for IT and international trade, business and business associations, hubs.

GLOBAL MARKET PRESENCE:

- 27 countries, including BRICS
- UAE
- CIS

KEY TARGET MARKETS:

- CIS
- LATAM
- Europe
- MENA
- SEA

Sector: IT

Product line: Integration platform Red Mule

https://redmule.ru/

GenIT LLC, a resident of the Skolkovo Innovation Centre specializing in "Strategic Computer Technologies and Software," has developed and actively promotes its integration solution, RED MULE, for medium and large businesses.
This solution is already implemented in over 15,000 retail shops across major federal networks. Additionally, GenIT is a leading system integrator in enterprise automation, business services integration, and custom software development. We empower businesses to remain competitive in the digital economy through our commitment to quality.

KEY FEATURES & BENEFITS

– Guaranteed data delivery
– Seamless integration with business systems
– Centralized control of data flows

FORMS OF COOPERATION

Foreign investment

GLOBAL MARKET PRESENCE:

- none

KEY TARGET MARKETS:

- India
- Kazakhstan

TYMY is a Moscow-based SaaS platform founded in 2020 by a FinTech-experienced team. It offers a white-label solution for building and managing referral agent networks. Companies such as banks, insurers, and telcos can double or more their sales volume via partner referrals while reducing operational costs

Sector: IT

Product line: SaaS solution for partner network development

https://tymy.io/

KEY FEATURES & BENEFITS

– Referral sales
– Scalable platform
– Bank integrations

FORMS OF COOPERATION

Banks, leasing companies, insurance companies, telecoms, property developers, retailers

GLOBAL MARKET PRESENCE:

- Uzbekistan

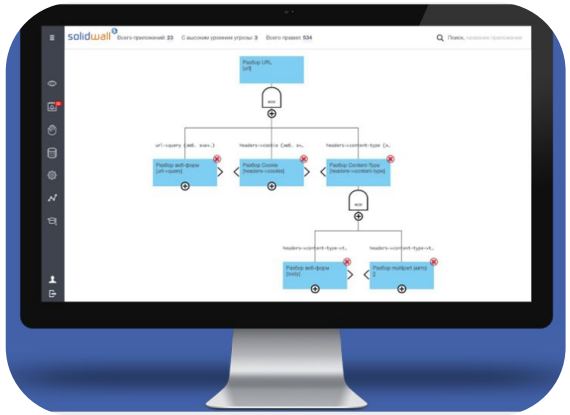
KEY TARGET MARKETS:

- Worldwide

Sector: IT

Product line: Intelligent web application firewall SolidWall WAF

https://www.solidwall.ru/



SolidSoft is a Russian developer of web application security solutions, producing products under the SolidWall and SolidPoint brands.
The company was founded in 2014 on the basis of the independent security laboratory SolidLab, which specializes in analyzing the security of information resources, configuring protection tools, organizing secure application development processes, monitoring, and incident response.

KEY FEATURES & BENEFITS

– Machine learning
– Fine-tuning for any application
– Scalability and fault tolerance

FORMS OF COOPERATION

Online retail, banks and financial institutions, crypto exchanges, telecoms, service providers and so on.

GLOBAL MARKET PRESENCE:

- Brazil

KEY TARGET MARKETS:

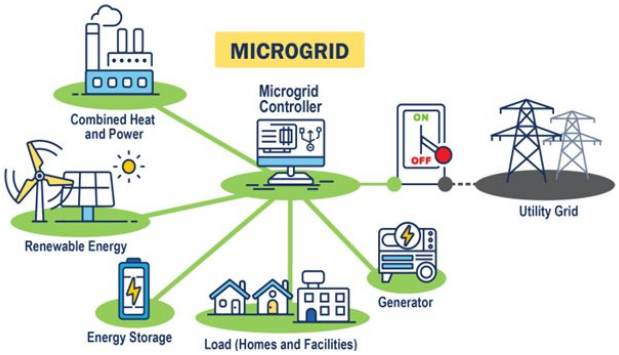
- Belarus
- Kazakhstan
- Azerbaijan

Oceli Energy was founded in 2020, offering IT-driven modeling and optimization solutions for energy assets such as solar panels, battery systems, and charging infrastructure. The company integrates MPC/MHE predictive control, deep learning, and ontological frameworks.

Sector: IT

Product line: Software solutions that help optimize the operation of energy systems

https://oceli.energy/



KEY FEATURES & BENEFITS

– Energy transition modeling
– Smart energy asset management
– Educational products

FORMS OF COOPERATION

Industrial companies and integrators

GLOBAL MARKET PRESENCE:

- none

KEY TARGET MARKETS:

- China

“Mobile Info-Communications” LLC (“MIK” LLC) was founded in 2012 to address advanced challenges in the field of information and telecommunications technologies, as well as to develop broadband access networks based on NG1 (McWILL), LTE, 5G, LWAN, and NB-IoT standards. Since 2021, “MIK” LLC has been part of the holding structure of “NRTB-Capital” LLC with 100% ownership. “MIK” LLC provides comprehensive service solutions for federal and regional cellular operators, IoT operators, and other companies, including design organizations and integrators of WAN and LPWAN networks. In its core activities, “MIK” LLC relies on many years of experience in conducting theoretical and practical research on electromagnetic compatibility of civil electronic devices.

Sector: IT

Product line: Online platform “Cloud Radio Planning” for radio network planning, coverage area calculations, and specialized expertise

https://navigator.sk.ru/orn/1124290

KEY FEATURES & BENEFITS

– Computer-aided design systems
– Digital design, mathematical modeling, and product lifecycle management
– Wireless communication

FORMS OF COOPERATION

Industrial companies and integrators

GLOBAL MARKET PRESENCE:

- none

KEY TARGET MARKETS:

- Worldwide

глобальная облачная сеть

Sector: IT

Product line: Global cloud network for business

https://globalcloudnetwork.ru/

Global Cloud Network was founded in 2018 as an internal startup of an IT company, increasing its efficiency year by year.
With its project to build an edge computing network, **Global Cloud Network** became a Skolkovo resident in 2022.

KEY FEATURES & BENEFITS

– Edge cloud
– Instant scaling
– Object storage

FORMS OF COOPERATION

Industrial companies and integrators

GLOBAL MARKET PRESENCE:

- none

KEY TARGET MARKETS:

- Worldwide

VELTER

Sector: IT

Product line: Devices for monitoring digital privacy, enhancing efficiency, and balanced gadget use

https://velter.tech

VELTER is one of the market leaders in Russia among manufacturers of shielding products and civilian devices for physical control of mobile devices. **VELTER** products give you the opportunity to increase your privacy and confidentiality, allow you to physically disconnect your phone from the network, hold confidential meetings and negotiations.

KEY FEATURES & BENEFITS

– Instant offline
– Multi-band blocking
– Acoustic shielding
– Fashion-tactical design

FORMS OF COOPERATION

Final users (IT, security, financial sector), public institutions, distributors

GLOBAL MARKET PRESENCE:

- Kazakhstan
- UAE

KEY TARGET MARKETS:

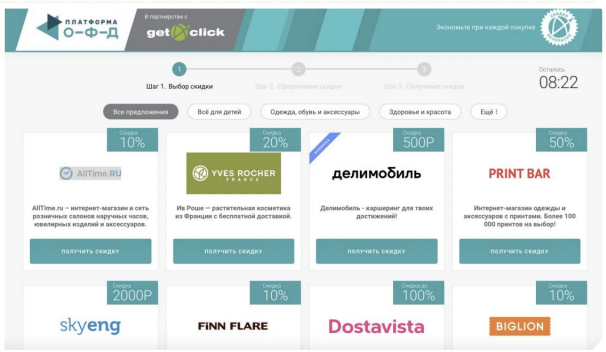
- CIS
- Middle East

Get4Click is a Russian CPA platform and affiliate network, operating within Kokoc Group. It offers a referral traffic model for e-commerce, finance, telecom, and other sectors through partnerships with top-100 e-commerce sites, banks, telecoms, and payment systems

Sector: IT

Product line: CPA platform and referral network for e-commerce and online services

https://get4click.ru



KEY FEATURES & BENEFITS

– CPA payment model
– Real-time analytics
– Intuitive interface
– Increased LTV
– Customization capability

GLOBAL MARKET PRESENCE:

- India

FORMS OF COOPERATION

Medium and large retailers with selling websites and apps, e-commerce platforms, online sites, ecom ecosystem players, online retail.
Players – loyalty and user experience programmes.
Agencies and partners serving them.

KEY TARGET MARKETS:

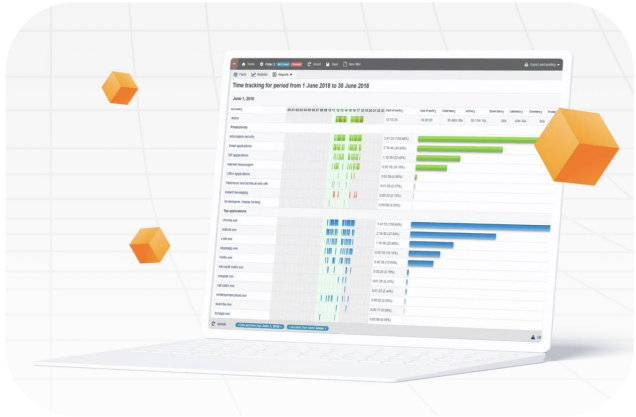
- CIS
- Middle East

staffcop®

Sector: IT

Product line: Staffcop Enterprise, a system for investigating internal information security incidents

https://www.staffcop.com/



"ATOM SECURITY" is a Russian accredited IT company, vendor of the Staffcop Enterprise software product, registry number 9965. The company's office is located in Novosibirsk, the company's specialists are also located in Moscow, the program is delivered via electronic communication channels, FSTEC version through the official Partner. Staffcop Enterprise is included in the Russian software register, number 8828. The company is certified according to ISO 9001 standards, has a developed network of Partners and Distributors, and extensive experience in contract transactions. The company has been developing and improving a software product for more than 12 years to ensure information security of the IT systems of organizations at all levels of business, including those related to critical infrastructure.

KEY FEATURES & BENEFITS

- Employee control
- Data protection
- Behavior analytics
- Remote management

FORMS OF COOPERATION

Public sector companies, corporations, large businesses, distributors, other organizations, including B2B, B2C, B2G

GLOBAL MARKET PRESENCE:

- Belarus
- Kazakhstan
- Eastern and Asian countries

KEY TARGET MARKETS:

- CIS
- Middle East

Sector: IT

Product line: Innovative VR entertainment that transforms physical spaces into immersive adventures and thrilling experiences.

https://vr-arena.games

VR Arena Games is a leading international company specializing in the creation of virtual reality (VR) games with free movement. The company has been pioneering the VR industry for over five years. The innovative approach to immersive gaming has allowed players to experience unparalleled freedom and realism in virtual environments. Present in more than 20 countries worldwide, the footprint extends across the globe, featuring over 130 VR arenas filled with the captivating content. This extensive reach has enabled the company to delight over 500,000 satisfied customers with unforgettable VR experiences.

KEY FEATURES & BENEFITS

– Exclusive VR titles
– True free roam
– Flexible subscription

FORMS OF COOPERATION

Amusement parks and shopping centers that want to host a modern entertainment format for the whole family and create a point of attraction for a new audience.

GLOBAL MARKET PRESENCE:

- Bulgaria
- Malaysia
- Vietnam

KEY TARGET MARKETS:

- CIS
- Middle East

SAFETECH

Sector: IT

Product line: Pay Control is a software solution for authentication based on asymmetric cryptography.

https://safe-tech.ru/

SafeTech Group is a technology leader in developing advanced security tools to ensure digital trust in infrastructure and online services based on cryptographic information protection.
SafeTech Group ranks among the TOP-100 largest players in the Russian cybersecurity market.

KEY FEATURES & BENEFITS

– Simplicity
– Reliability
– Expertise

FORMS OF COOPERATION

Banks, FinTech companies, RBS developers

GLOBAL MARKET PRESENCE:

- Singapore
- Kirghizia

KEY TARGET MARKETS:

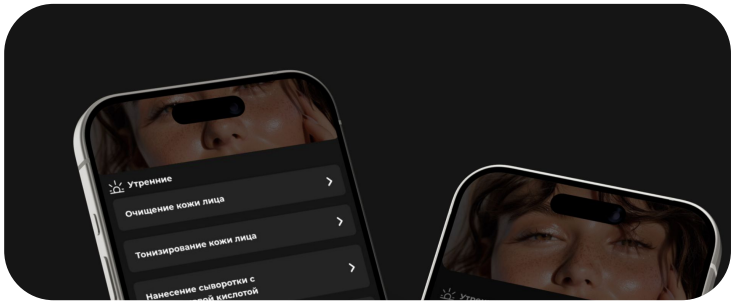
- Brazil
- Middle East

LUUK

Sector: IT

Product line: The LUUK beauty ecosystem, which includes a website, a mobile app, its own content production center, and a suite of social media channels

https://luuk.media



The company **UK RESHENIYA** develops, manages, and grows ecosystems. It has a team of over 25 people with many years of expertise in product management, development, computer vision, content creation, and many other areas.

KEY FEATURES & BENEFITS

– Personalized AI advice
– Expert beauty content
– 24/7 AI assistant

FORMS OF COOPERATION

Manufacturers, retailers and distributors in the beauty industry

GLOBAL MARKET PRESENCE:

- UAE

KEY TARGET MARKETS:

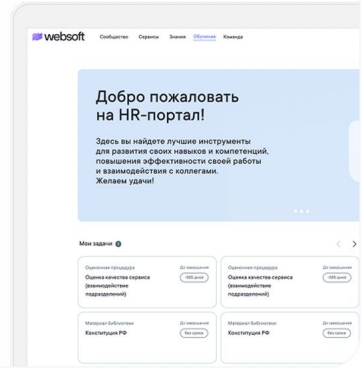
- CIS
- Middle East

WEBSOFT

Sector: IT

Product line: A Russian ecosystem of digital products for HR

https://hcm.websoft.ru



WebSoft, founded in 1999, is a Russian IT firm specializing in HR automation and corporate learning solutions. Its ecosystem includes WebSoft HCM (formerly WebTutor), Workspace, e-staff, and CourseLab for recruitment, onboarding, training, and employee development . Based in Moscow, with regional offices across Russia and the CIS.

KEY FEATURES & BENEFITS

– Accountability for results
– Full integration with communications and AI
– Information security and data protection
– Partner network

FORMS OF COOPERATION

Large, medium-sized businesses of any industry focus

GLOBAL MARKET PRESENCE:

- Belarus
- Uzbekistan

KEY TARGET MARKETS:

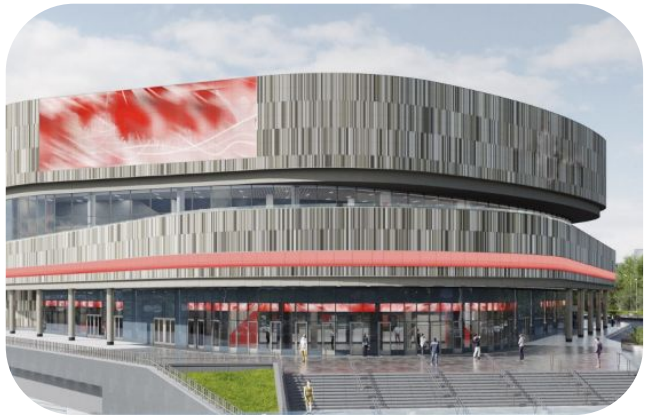
- CIS

Арена мастер

Sector: IT

Product line: IT system for automating the commercial activities of arenas, stadiums, concert halls, and professional sports clubs

www.arenamaster.ru



Arenamaster has brought together professionals from sports and show business, retail, and IT system integration. This unique combination of experience, knowledge, and skills has made it possible to create an IT system with no analogues on the market today. The most modern arenas in Russia — G-Drive Arena (Omsk), Live Arena (Moscow), and the Ice Arena “Nizhny Novgorod” — have chosen the Smart Arena solution by Arenamaster. The leader of Russian and European basketball, CSKA Moscow, has been using Smart Arena modules since 2017.
An important area of the company’s activity is developing concepts for the commercial operation of facilities, including participating in the architectural and planning design of new arenas both at the design stage and during construction.

KEY FEATURES & BENEFITS

– Arena automation
– Quick go-live
– Event control
– Real-time analytics

FORMS OF COOPERATION

Multifunctional concert and sports arenas Professional sports clubs and leagues

GLOBAL MARKET PRESENCE:

- none

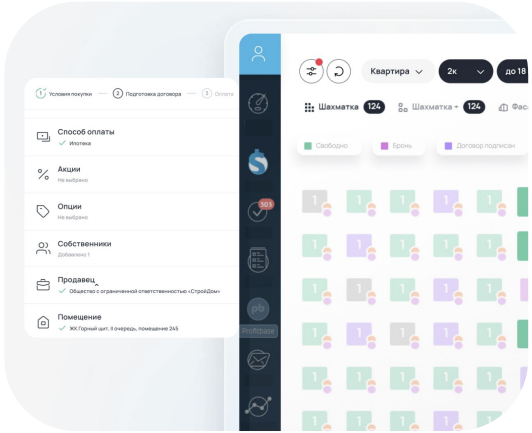
KEY TARGET MARKETS:

- CIS

Sector: IT

Product line: A developer's digital ecosystem, which includes a set of applications that cover the entire cycle of new building implementation and applications for residents.

https://profitbase.ru/



Profitbase is a leading Russian PropTech platform offering end-to-end real estate sales management — from lead capture and CRM to smart catalogs, online booking, e-registration, and key handover. Trusted by over 500 developers (e.g., MR Group, PIK, Etalon, SETL) and implemented across 600+ projects in 17 countries.
The company drives digital transformation through the DigitalDeveloper.ru portal, research initiatives, and industry accelerators like BuildUp (Skolkovo).

KEY FEATURES & BENEFITS

– Unified CRM ecosystem;
– Dynamic pricing engine (Profitbase.ai);
– Digital transaction suite;
– Proven ROI.

FORMS OF COOPERATION

Developers in the field of construction,
real estate agencies

GLOBAL MARKET PRESENCE:

- CIS

KEY TARGET MARKETS:

- Belarus
- Kazakhstan
- Kyrgyzstan
- Uzbekistan
- Indonesia

FAST

Sector: IT

Product line: Innovative F&I and ML solutions for motor insurers, dealers and automakers

https://ast-ins.com/

AST LLC is a Moscow-based insurance brokerage firm founded in 2007. It offers full-range services including insurance consulting, risk management, and distribution of insurance products for corporate and individual clients.

KEY FEATURES & BENEFITS

– Comprehensive business insurance
– Professional risk management
– Extensive partner network
– Innovative InsurTech solutions
– Proprietary online platform

GLOBAL MARKET PRESENCE:

- Kazakhstan

FORMS OF COOPERATION

All participants in the auto insurance and auto financing market: insurers, car dealers, automakers, leasing companies and banks

KEY TARGET MARKETS:

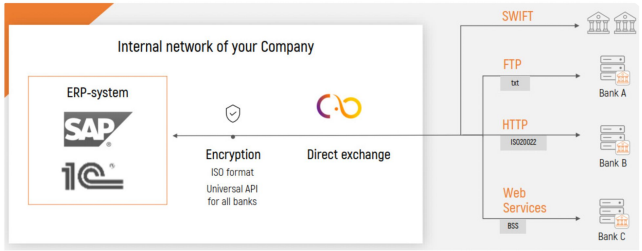
- Russia
- CIS
- Middle East
- Latin America

Corp.bank

Sector: IT

Product line: A software that helps corporate treasurers save up to 90% of their working time on exchange operations with banks

https://corppay.io/



CorpPay is a multi-component gateway multibank system for the integration of corporate treasury with banks. Consists of 2 parts:

- multibank interface in the client's ERP (accounting/treasury) system (1C, SAP or another)
- universal gateway for integration with banks and payment systems (components: service provider, converter, signature component, adapter bank, financial monitoring)

KEY FEATURES & BENEFITS

– Payment Security
– High speed of sending payments
– Ready to connect to any banking API or integration technology
– 100+ corporations
– 50+ world biggest banks integrated

FORMS OF COOPERATION

Banks, Corporations, Distributors

GLOBAL MARKET PRESENCE:

- Hong Kong
- Turkey
- UAE

KEY TARGET MARKETS:

- China
- Turkey
- MENA
- India

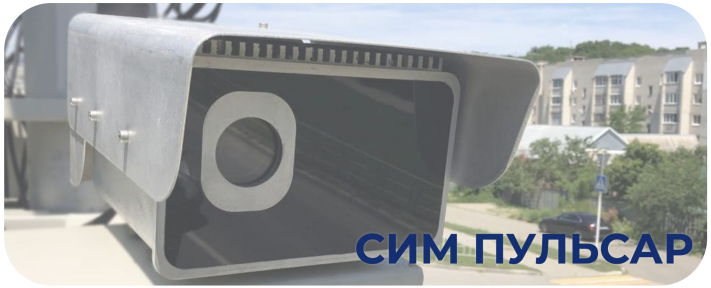
СофИТ
Технологии безопасности

Sofit is a russian developer of transport security systems. It uses the most advanced technologies for software development and production process organization. This allows to create highly reliable, productive systems designed for the widest range of applications. The production process organization technologies allow to establish a constant rhythm of production, reduce costs, automatically detect defects, and improve our products in a timely manner.

Sector: IT

Product line: A multifunctional system designed to detect a wide range of traffic violations using a single computing unit.

https://sofitlabs.ru/



KEY FEATURES & BENEFITS

- Reliable automated violation capture
- 24/7 operation in any environment
- Multi-violation detection capabilities
- High-resolution day/night imaging
- Remote web-based monitoring

FORMS OF COOPERATION

Government initiatives, investors, project owners, designers, contractors, suppliers, workers, maintenance

GLOBAL MARKET PRESENCE:

- Russia
- Kazakhstan
- Kyrgyzstan
- Uzbekistan

KEY TARGET MARKETS:

- Worldwide

PlayStand

Sector: IT

Product line: Interactive educational gaming systems using augmented and mixed reality technologies for kindergartens, schools, developmental, and rehabilitation centers.

https://playstand.global/

PlayStand has been developing and producing interactive educational complexes for children since 2013. The work is carried out in cooperation with practicing teachers, psychologists, speech therapists, taking into account the existing educational standards. Each complex is based on the augmented reality technology. Today, **PlayStand** is a leader in the implementation of interactive educational products in preschool education.

KEY FEATURES & BENEFITS

– Increases children's engagement
– Accelerates learning, correction, and rehabilitation processes
– Combines multiple therapeutic and educational approaches in a single session

GLOBAL MARKET PRESENCE:

- Kazakhstan
- Belarus

FORMS OF COOPERATION

Distributors in the field of education, government authorities in the field of education and social policy, kindergartens

KEY TARGET MARKETS:

- Kazakhstan
- Belarus
- MENA
- ASEAN